

Ref: ASCL/SEC/2022-23/7

April 18, 2022

To, The General Manager Department of Corporate Services **BSE Limited** 1st Floor, New Trading Ring Rotunda Building, P. J. Tower Dalal Street, Fort Mumbai - 400 001

BSE Scrip Code: 532853

The General Manager (Listing)

National Stock Exchange of India Ltd

5th Floor, Exchange Plaza Plot No. C/1, G Block Bandra - Kurla Complex Bandra (East)

Mumbai - 400 051

**NSE Trading Symbol: ASAHISONG** 

SUB: PRESS RELEASE

REF: REGULATION 30 OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE

REQUIREMENTS) REGULATIONS, 2015

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a Press Release of the Company.

This is for your information and records.

Thanking you,

Yours faithfully, For, ASAHI SONGWON COLORS LIMITED

tarepros.

SAJI JOSEPH

Company Secretary and Compliance Officer

Encl: As above











Regd. Office: "Asahi House", 13, Aaryans Corporate Park, Nr. Shilaj Railway Crossing, Thaltej-Shilaj Road, Thaltej, Ahmedabad-380 059, Gujarat. India Tele: 91-79 6832 5000 • Fax: 91-79 6832 5099 • Web Site: www.asahisongwon.com



# ASAHI SONGWON COLORS ACQUIRES ATLAS LIFE SCIENCES ENTERS INTO API BUSINESS



Mr. Gokul Jaykrishna (left) and Mr. Jagdish Sheth signing Share Purchase Agreement (SPA)

Press & Media Release 01



## ASAHI SONGWON COLORS ACQUIRES ATLAS LIFE SCIENCES ENTERS INTO API BUSINESS

**Ahmedabad, 18<sup>th</sup> April 2022:** Asahi Songwon Colors Limited ("the Company" or "Asahi"), a market leader in the Indian pigments industry, announced the acquisition of a 78 % in Atlas Life Sciences Private Limited ("Atlas"), a manufacturer of bulk pharmaceutical ingredients (APIs), for an all-cash consideration of INR 48 crores.

The Board of Directors unanimously approved the acquisition, which includes a fully operational WHO GMP certified manufacturing facility in Odhav, Ahmedabad, a 4,000 square-foot state-of-the-art R&D facility, a 5,000 square-foot corporate office, and a 15,000-square-meter land parcel in Chhatral with EC permission for 32 products, for future expansion activities.

#### **ABOUT ATLAS LIFE SCIENCES PRIVATE LIMITED**

Atlas is a leading manufacturer of Anti-convulsant, Anti-psychotic and Anti-diabetic APIs with a strong focus on product and process research.

#### **SALIENT FEATURES**

Incorporated in 2004

80 - member team strength

80 - member team Key Products include

- Pergabalin
- R-Compound
- Levosulpiride
- Amisulpride
- Glicazide
- Phenylephrine

Market leader in Pregabalin Established R&D center with team strength of 15 people

10 products under research and development, including 6 new molecules and intermediates for existing products Currently plant running at optimum capacity utilizations

#### **FINANCIAL HIGHLIGHTS**

FY22 (₹ IN CRORE) Unaudited Figures

REVENUE

119.23 cr.

**EBITDA** 

8.64 cr.

PAT

4.34 cr.

#### **KEY HIGHLIGHTS OF THE TRANSACTION**

- The 78% acquisition of Atlas Life Sciences Private Limited will be financed through a mix of INR 28 crores of internal accruals and INR 20 crores of debt .
- Asahi Songwon Colors will acquire an additional 11% stake in Atlas Life Sciences Private Limited each year for the next two years based on performance metrics, bringing the company's equity stake to 100% by the end of FY25.
- Beginning Q1FY23, the existing plant will contribute to Asahi Songwon Colors Limited's consolidated financial results.
- Mr. Jagdish Sheth, the current promoter of Atlas Life Sciences Private Limited, will serve as a Joint Managing Director until March 2025.
- Asahi Songwon Colors will establish a new plant on the vacant land parcel in Chhatral in order to backward integrate the existing products and introduce newer high-value products.
- The Company intends to break ground on the greenfield project in Chhatral in July 2022.
- The greenfield project is estimated to cost INR 44 crores and will be funded through a combination of internal accrual
  and debt.

Press & Media Release 02



### COMMENTING ON THE TRANSACTION, MR. GOKUL JAYKRISHNA, JOINT MANAGING DIRECTOR AND CEO, SAID

"Today marks a significant milestone in the journey of Asahi, as our Board of Directors unanimously approved Atlas Life Sciences' acquisition. We are very excited to enter the API business through the acquisition of Atlas, a company founded and managed exceptionally well by Mr. Jagdish Sheth. We are delighted to welcome the new team to Asahi and look forward to leveraging their skills and experience to help Asahi achieve its long-term goals. We hope to more than double the existing EBITDA margins after the acquisition, thus achieving much higher ROCE."

#### COMMENTING ON THE TRANSACTION, MR. ARJUN JAYKRISHNA, EXECUTIVE DIRECTOR, SAID

"Asahi is now on a strong earnings growth trajectory as a result of the acquisition of Atlas. As the next critical step, we will channelize our energies toward establishing the greenfield project at the Chhatral site. This will provide incremental capacity for higher-value-added products and backward integration, enabling us to more than double the existing turnover. From a business perspective, Asahi is now well positioned for growth, with the existing pigments business acting as a free cash generator, which will be aided further by the scaling up of the Azo business at Dahej in the quarters to come."

#### **ABOUT ASAHI SONGWON COLORS LIMITED (ASCL)**

Asahi is a leading player in the Indian Pigment industry and is one of the leading manufacturers of pigments. The company manufactures full range of blue pigments including blue crude. Recently, the company has also ventured into manufacturing yellow and red (AZO) pigments also. The company caters to a diverse base of global and Indian customers with more than 70% of business from exports to global MNC's. It is currently manufacturing products for over 40 international and domestic customers. The company operates via its two manufacturing facilities in Gujarat, India, located at Padra, Vadodara and at Dahej, Bharuch with an aggregate installed capacity of 16,800 MT

#### FOR FURTHER DETAILS PLEASE GET IN TOUCH WITH

SAJI JOSEPH ABHISHEK MEHRA DIWAKAR PINGLE

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Certain statements in this document that are not historical facts are forward looking statements. Such forward looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Asahi Songwon Colors Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

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